360 YIELD CENTER™

DEALER ON-BOARDING WEBINAR – PART 2

SUPPORT@360YIELDCENTER.COM

888 512 4890

ADMINISTRATIVE ACTIVITIES

360 YIELD CENTER DEALER ON-BOARDING PROCESS

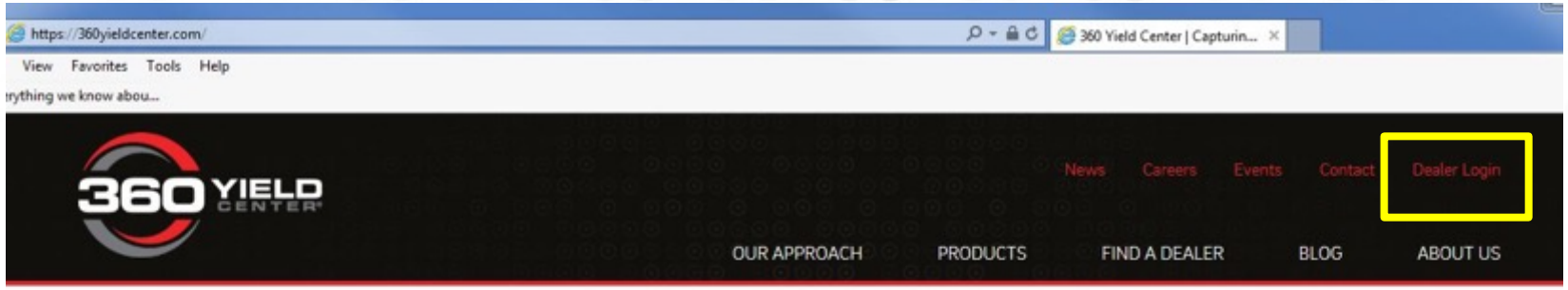
1. Submit paperwork
2. Complete dealer on-boarding call
3. Review Dealer Business Plan with RAM/Manager
4. Complete sale call ride along

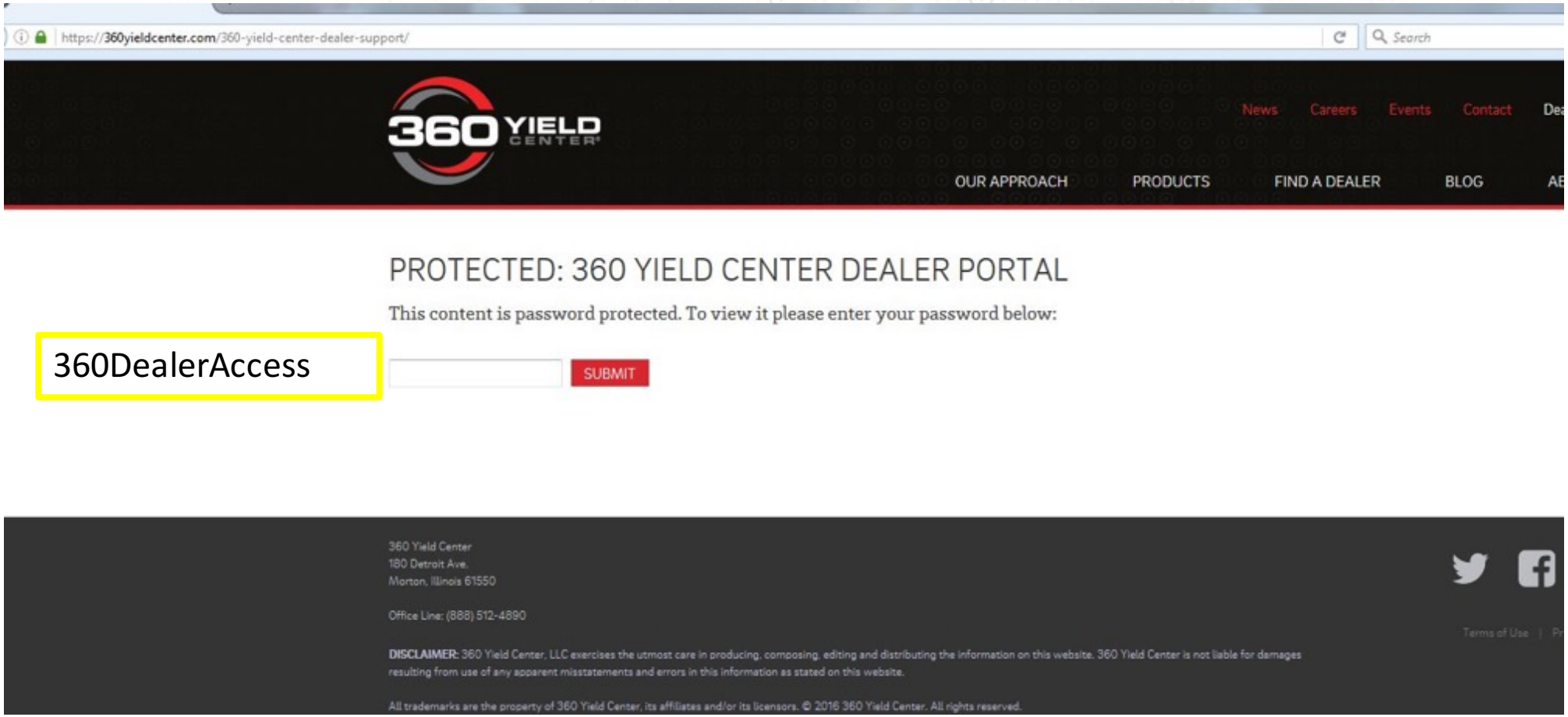
TOPIC #1. DEALER RESOURCES

- Dealer Portal
  - Storage location for articles, marketing materials, forms, technical bulletins, and important links.
- Dealer Store
  - E-commerce site for placing product orders.

DEALER PORTAL

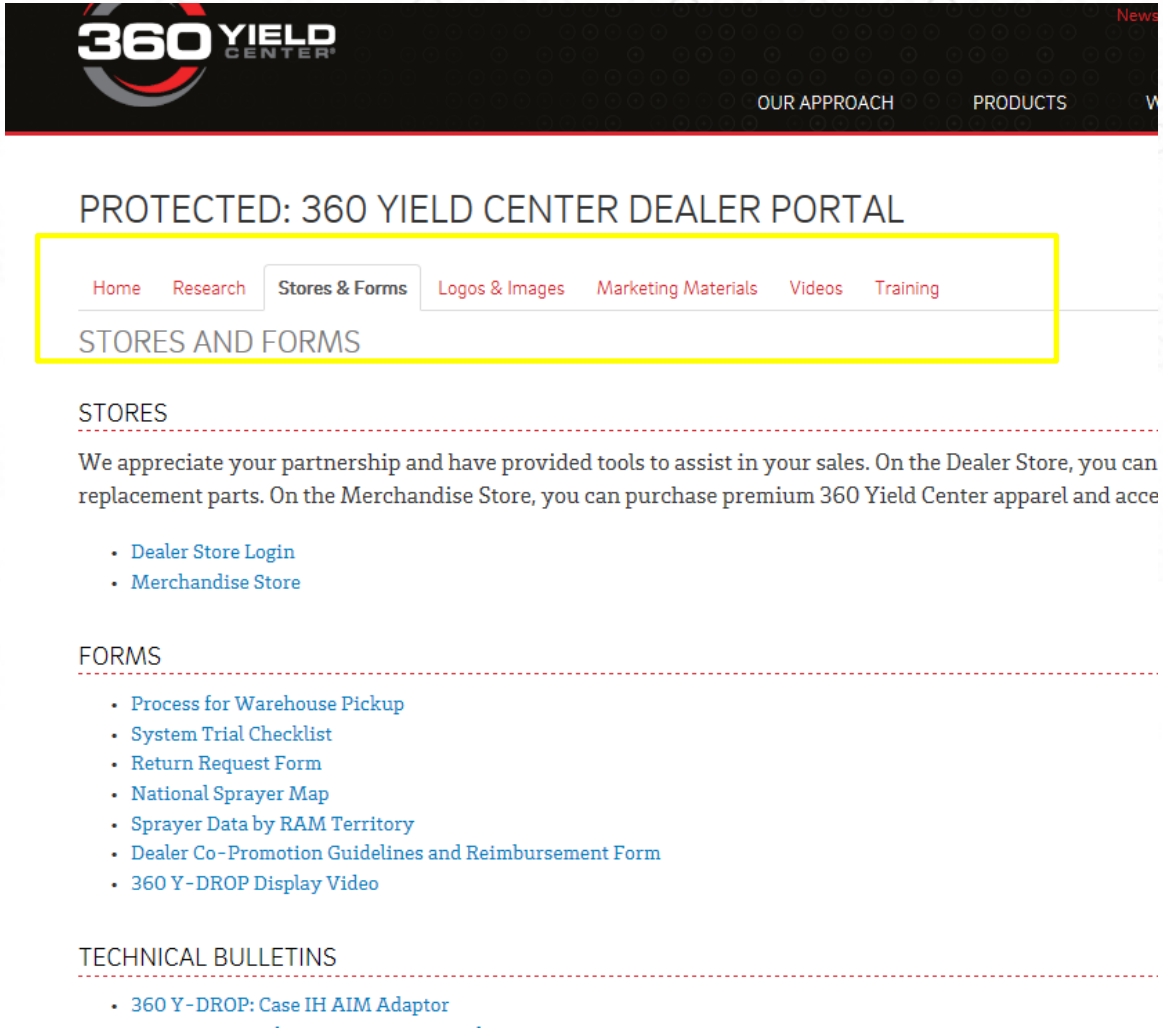
ACCESS FROM THE 360YIELDCENTER.COM WEBPAGE VIA ***DEALER LOGIN***





360DealerAccess

NAVIGATE THROUGH THE PORTAL USING MENU

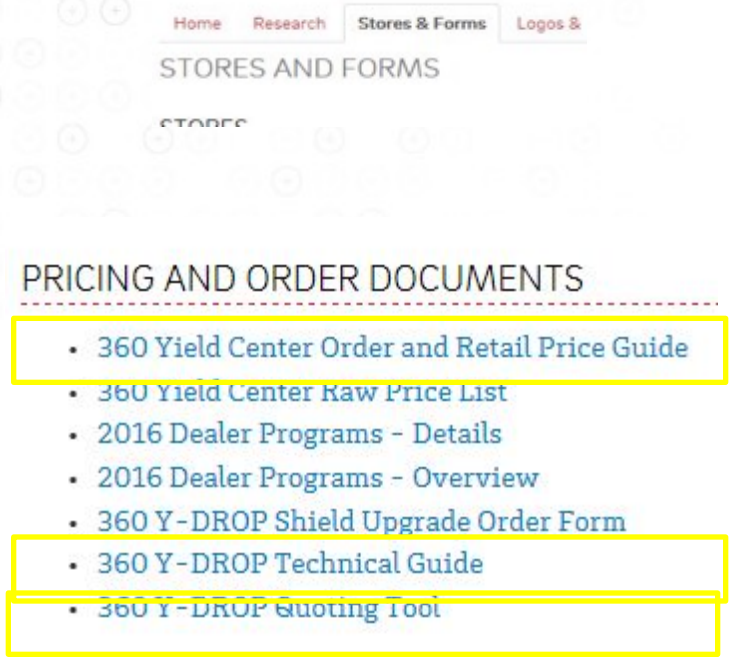


IMPORTANT ORDERING/PRICING TOOLS

- Dealer Order & Retail Price Guide
- 360 Y-DROP Technical Guide
- Excel Quoting Tool

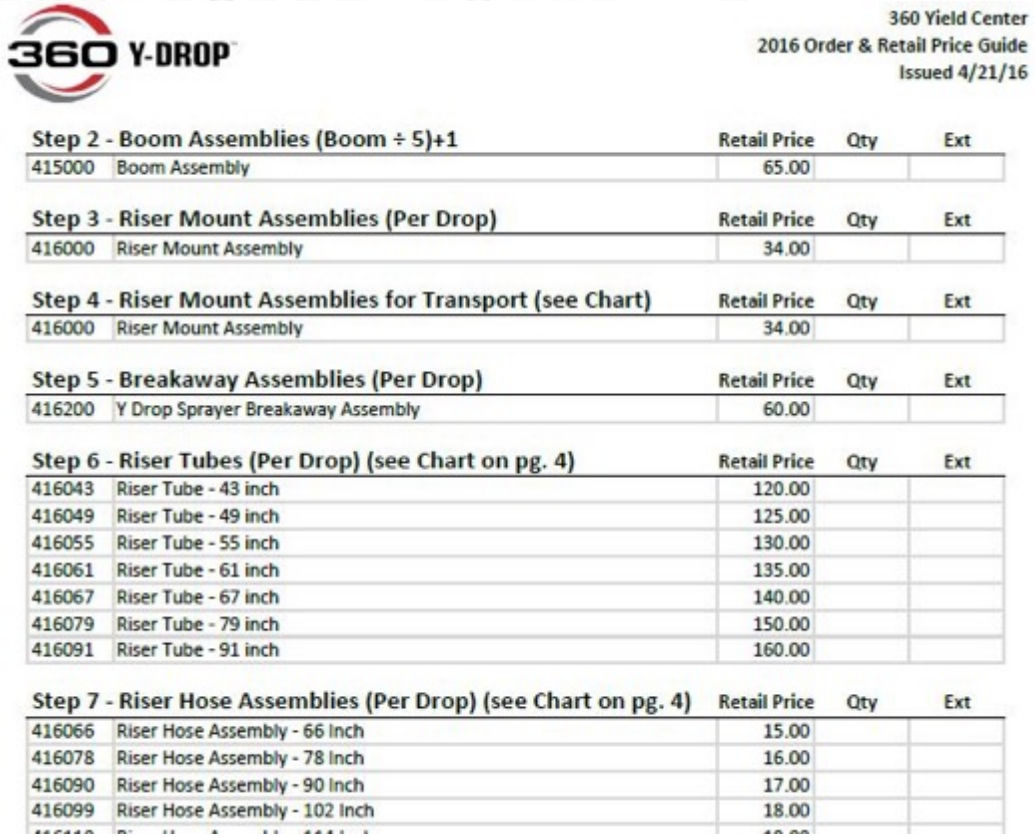
1. Under Stores & Forms section of portal

2. Scroll down to



ORDER & RETAIL PRICE GUIDE

- Provides Part Numbers, Descriptions and Retail Prices for our products. The Guide breaks the ordering of 360 Y-DROP system down into steps. Some steps allow for a choice between various components depending on the specifics of the sprayer that the system will be mounted onto.



360 Y-DROP

360 Yield Center
2016 Order & Retail Price Guide
Issued 4/21/16

Step 2 - Boom Assemblies (Boom ÷ 5)+1		Retail Price	Qty	Ext
415000	Boom Assembly	65.00		

Step 3 - Riser Mount Assemblies (Per Drop)		Retail Price	Qty	Ext
416000	Riser Mount Assembly	34.00		

Step 4 - Riser Mount Assemblies for Transport (see Chart)		Retail Price	Qty	Ext
416000	Riser Mount Assembly	34.00		

Step 5 - Breakaway Assemblies (Per Drop)		Retail Price	Qty	Ext
416200	Y Drop Sprayer Breakaway Assembly	60.00		

Step 6 - Riser Tubes (Per Drop) (see Chart on pg. 4)		Retail Price	Qty	Ext
416043	Riser Tube - 43 inch	120.00		
416049	Riser Tube - 49 inch	125.00		
416055	Riser Tube - 55 inch	130.00		
416061	Riser Tube - 61 inch	135.00		
416067	Riser Tube - 67 inch	140.00		
416079	Riser Tube - 79 inch	150.00		
416091	Riser Tube - 91 inch	160.00		

Step 7 - Riser Hose Assemblies (Per Drop) (see Chart on pg. 4)		Retail Price	Qty	Ext
416066	Riser Hose Assembly - 66 Inch	15.00		
416078	Riser Hose Assembly - 78 Inch	16.00		
416090	Riser Hose Assembly - 90 Inch	17.00		
416099	Riser Hose Assembly - 102 Inch	18.00		

TECHNICAL GUIDE

- Provides more technical details for the components of a 360 Y-DROP system.

360 Y-DROP™ Ordering Steps

These steps are intended to follow the steps in the Order & Retail Price Guide. This guide will provide the technical detail in having a successful 360 Y-DROP™ order placed with 360 Yield Center and should be used in conjunction with the 360 Y-DROP™ price guide.

360 Y-DROP

Order a 360 Y-DROP™ System

- The Riser length is now measured from the boom to the top of the 360 Y-DROP™ base unit. This is a more intuitive measurement of the actual riser rod itself. See illustration below for actual riser measurements and lengths.

Actual Riser Measurements & Lengths

- See charts below for old and new part numbers corresponding with Riser length, and recommended riser lengths by OEM Maker.

Comparison of Old and New Riser Part Numbers

Old Part #	Old Stated Riser Length	New Part #	"New" Riser Length
416124	24 Inch	416043	43 Inch
n/a	n/a	416049	49 Inch
416136	36 Inch	416055	55 Inch
n/a	n/a	416061	61 Inch
416148	48 Inch	416067	67 Inch
416160	60 Inch	416079	79 Inch
416172	72 Inch	416091	91 Inch

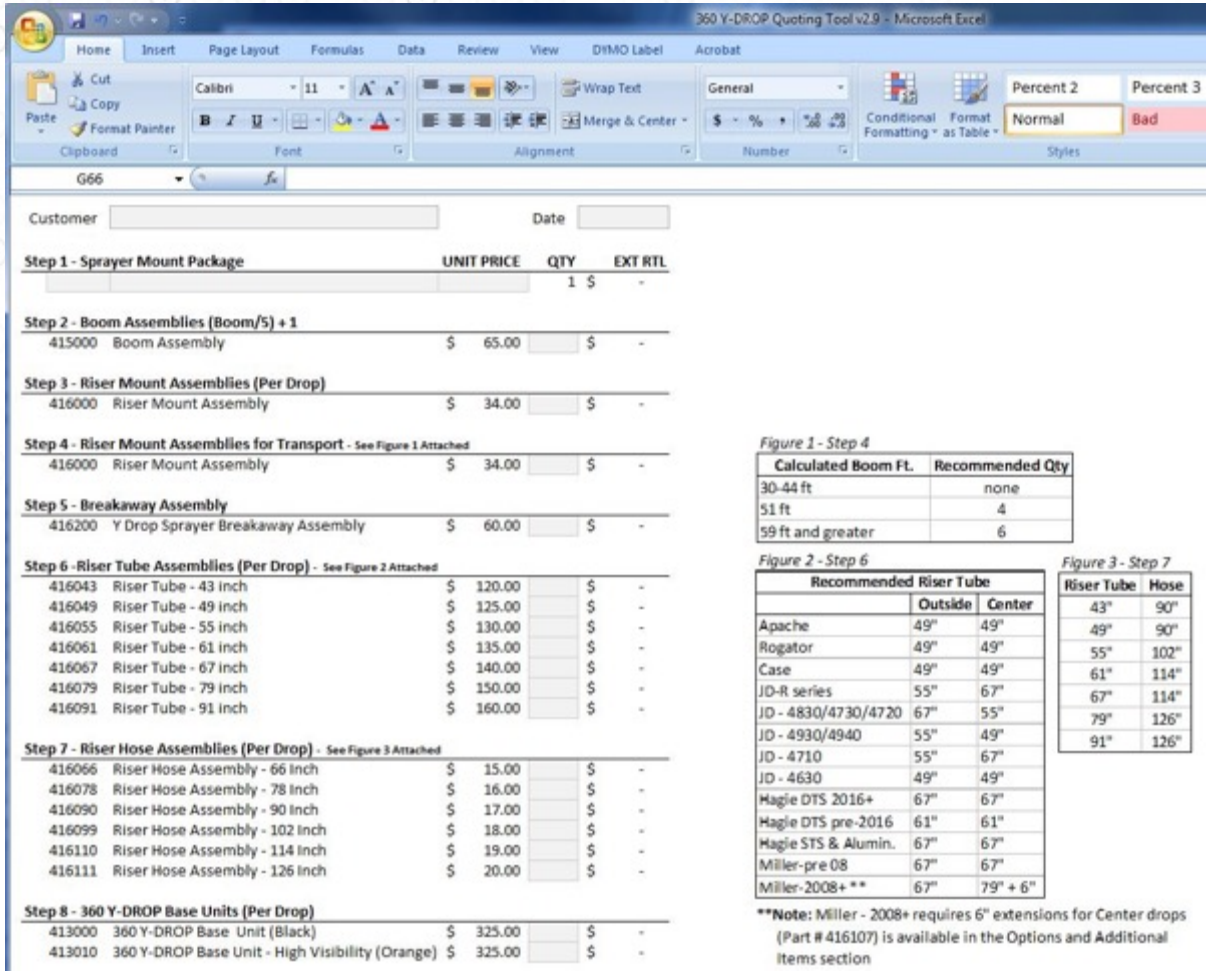
** - requires 6" extensions (# 416107) for center drops

Recommended Riser Tubes

	Outside	Center
Apache	49"	49"
Rogator	49"	49"
Case	49"	49"
JD-R Series	55"	67"
JD - 4830/4730/4720	67"	55"
JD - 4930/4940	55"	49"
JD - 4710	55"	67"
JD - 4630	49"	49"
Hagie DTS 2016+	67"	67"
Hagie DTS pre-2016	61"	61"
Hagie STS & Aluminum	67"	67"*
Miller-pre 08	67"	67"
Miller-2008+ **	67"	79" + 6" ext

EXCEL QUOTING TOOL FOR CREATING RETAIL QUOTES

- Follows the steps that are outlined in the order guide and technical guide.



360 Y-DROP Quoting Tool v2.9 - Microsoft Excel

Customer _____ Date _____

Step 1 - Sprayer Mount Package		UNIT PRICE	QTY	EXT RTL
			1	$ -
Step 2 - Boom Assemblies (Boom/5) + 1				
415000	Boom Assembly	$ 65.00		$ -
Step 3 - Riser Mount Assemblies (Per Drop)				
416000	Riser Mount Assembly	$ 34.00		$ -
Step 4 - Riser Mount Assemblies for Transport - See Figure 1 Attached				
416000	Riser Mount Assembly	$ 34.00		$ -
Step 5 - Breakaway Assembly				
416200	Y Drop Sprayer Breakaway Assembly	$ 60.00		$ -
Step 6 -Riser Tube Assemblies (Per Drop) - See Figure 2 Attached				
416043	Riser Tube - 43 inch	$ 120.00		$ -
416049	Riser Tube - 49 inch	$ 125.00		$ -
416055	Riser Tube - 55 inch	$ 130.00		$ -
416061	Riser Tube - 61 inch	$ 135.00		$ -
416067	Riser Tube - 67 inch	$ 140.00		$ -
416079	Riser Tube - 79 inch	$ 150.00		$ -
416091	Riser Tube - 91 inch	$ 160.00		$ -
Step 7 - Riser Hose Assemblies (Per Drop) - See Figure 3 Attached				
416066	Riser Hose Assembly - 66 Inch	$ 15.00		$ -
416078	Riser Hose Assembly - 78 Inch	$ 16.00		$ -
416090	Riser Hose Assembly - 90 Inch	$ 17.00		$ -
416099	Riser Hose Assembly - 102 Inch	$ 18.00		$ -
416110	Riser Hose Assembly - 114 Inch	$ 19.00		$ -
416111	Riser Hose Assembly - 126 Inch	$ 20.00		$ -
Step 8 - 360 Y-DROP Base Units (Per Drop)				
413000	360 Y-DROP Base Unit (Black)	$ 325.00		$ -
413010	360 Y-DROP Base Unit - High Visibility (Orange)	$ 325.00		$ -

Figure 1 - Step 4

Calculated Boom Ft.	Recommended Qty
30-44 ft	none
51 ft	4
59 ft and greater	6

Figure 2 - Step 6

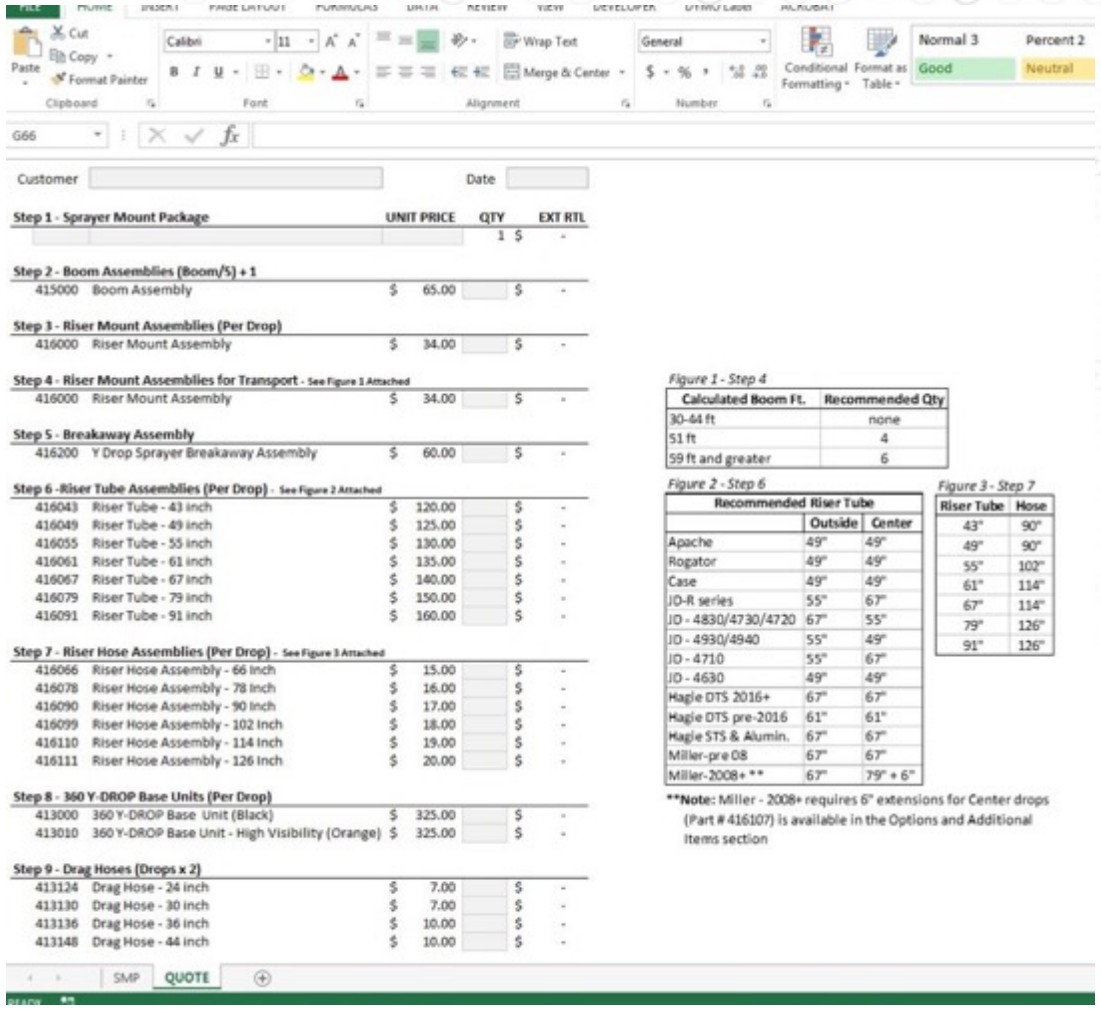
Recommended Riser Tube		
	Outside	Center
Apache	49"	49"
Rogator	49"	49"
Case	49"	49"
JD-R series	55"	67"
JD - 4830/4730/4720	67"	55"
JD - 4930/4940	55"	49"
JD - 4710	55"	67"
JD - 4630	49"	49"
Hagie DTS 2016+	67"	67"
Hagie DTS pre-2016	61"	61"
Hagie STS & Alumin.	67"	67"
Miller-pre 08	67"	67"
Miller-2008+ **	67"	79" + 6"

**Note: Miller - 2008+ requires 6" extensions for Center drops (Part # 416107) is available in the Options and Additional Items section

Figure 3 - Step 7

Riser Tube	Hose
43"	90"
49"	90"
55"	102"
61"	114"
67"	114"
79"	126"
91"	126"

QUOTING TOOL



Customer _____ Date _____

Step 1 - Sprayer Mount Package		UNIT PRICE	QTY	EXT RTL
			1	$ -
Step 2 - Boom Assemblies (Boom/S) + 1				
415000	Boom Assembly	$ 65.00		$ -
Step 3 - Riser Mount Assemblies (Per Drop)				
416000	Riser Mount Assembly	$ 34.00		$ -
Step 4 - Riser Mount Assemblies for Transport - See Figure 1 Attached				
416000	Riser Mount Assembly	$ 34.00		$ -
Step 5 - Breakaway Assembly				
416200	Y Drop Sprayer Breakaway Assembly	$ 60.00		$ -
Step 6 -Riser Tube Assemblies (Per Drop) - See Figure 2 Attached				
416043	Riser Tube - 43 inch	$ 120.00		$ -
416049	Riser Tube - 49 inch	$ 125.00		$ -
416055	Riser Tube - 55 inch	$ 130.00		$ -
416061	Riser Tube - 61 inch	$ 135.00		$ -
416067	Riser Tube - 67 inch	$ 140.00		$ -
416079	Riser Tube - 79 inch	$ 150.00		$ -
416091	Riser Tube - 91 inch	$ 160.00		$ -
Step 7 - Riser Hose Assemblies (Per Drop) - See Figure 3 Attached				
416066	Riser Hose Assembly - 66 Inch	$ 15.00		$ -
416078	Riser Hose Assembly - 78 Inch	$ 16.00		$ -
416090	Riser Hose Assembly - 90 Inch	$ 17.00		$ -
416099	Riser Hose Assembly - 102 Inch	$ 18.00		$ -
416110	Riser Hose Assembly - 114 Inch	$ 19.00		$ -
416111	Riser Hose Assembly - 126 Inch	$ 20.00		$ -
Step 8 - 360 Y-DROP Base Units (Per Drop)				
413000	360 Y-DROP Base Unit (Black)	$ 325.00		$ -
413010	360 Y-DROP Base Unit - High Visibility (Orange)	$ 325.00		$ -
Step 9 - Drag Hoses (Drops x 2)				
413124	Drag Hose - 24 inch	$ 7.00		$ -
413130	Drag Hose - 30 inch	$ 7.00		$ -
413136	Drag Hose - 36 inch	$ 10.00		$ -
413148	Drag Hose - 44 inch	$ 10.00		$ -

SMP QUOTE

Figure 1 - Step 4

Calculated Boom Ft.	Recommended Qty
30-44 ft	none
51 ft	4
59 ft and greater	6

Figure 2 - Step 6

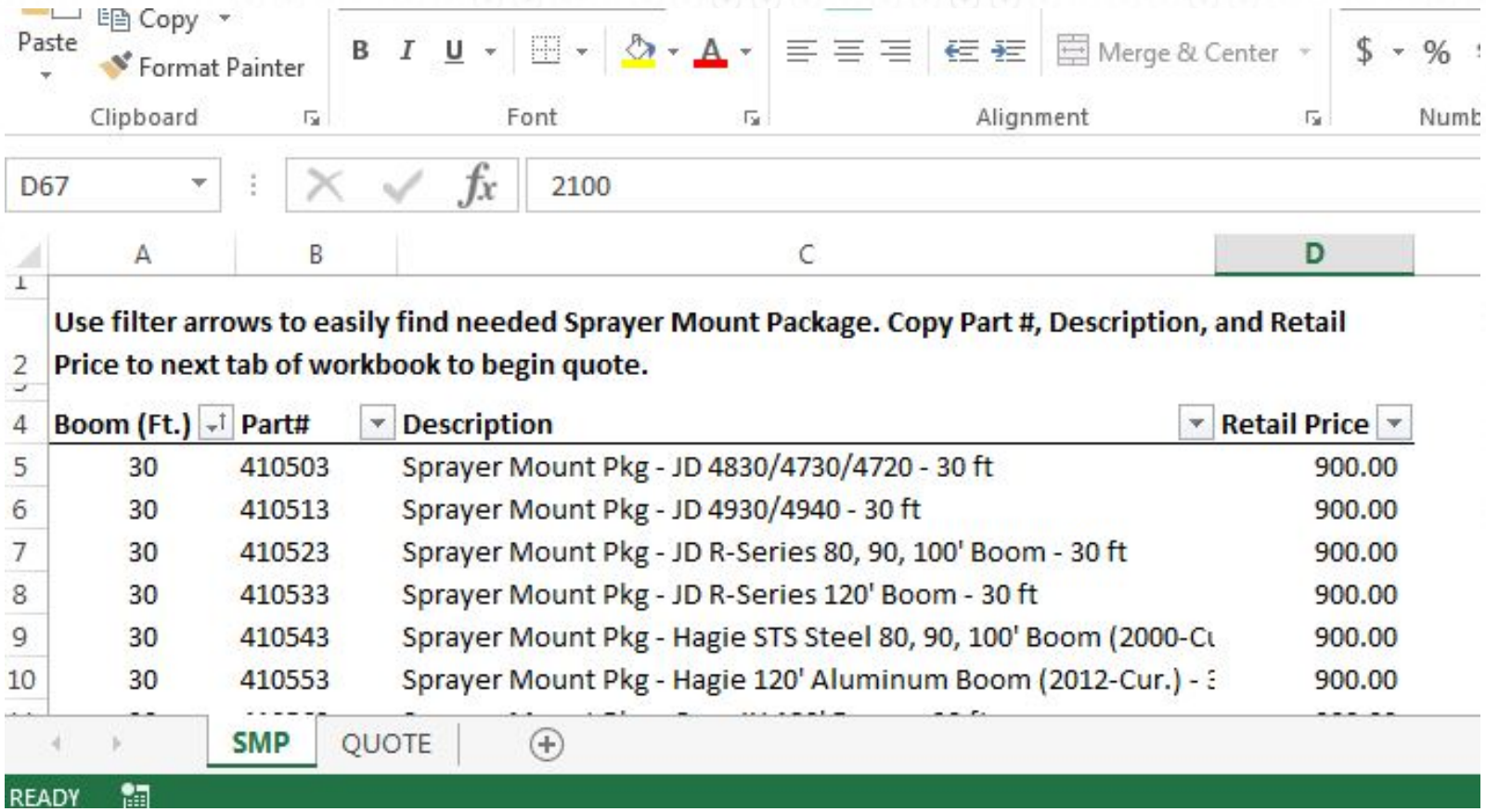
	Recommended Riser Tube	
	Outside	Center
Apache	49"	49"
Rogator	49"	49"
Case	49"	49"
JD-R series	55"	67"
JD - 4830/4730/4720	67"	55"
JD - 4930/4940	55"	49"
JD - 4710	55"	67"
JD - 4630	49"	49"
Hagie DTS 2016+	67"	67"
Hagie DTS pre-2016	61"	61"
Hagie STS & Alumin.	67"	67"
Miller-pre 08	67"	67"
Miller-2008+ **	67"	79" + 6"

Figure 3 - Step 7

Riser Tube	Hose
43"	90"
49"	90"
55"	102"
61"	114"
67"	114"
79"	126"
91"	126"

****Note:** Miller - 2008+ requires 6" extensions for Center drops (Part # 416107) is available in the Options and Additional Items section

QUOTING TOOL - SMP



Step 1 - Sprayer Mount Package		UNIT PRICE	QTY	EXT RTL
410506	SMP - JD4830	$ 1,800.00	1	$ 1,800.00
Step 2 - Boom Assemblies (Boom/5) + 1				
415000	Boom Assembly	$ 65.00	13	$ 845.00
Step 3 - Riser Mount Assemblies (Per Drop)				
416000	Riser Mount Assembly	$ 34.00	23	$ 782.00
Step 4 - Riser Mount Assemblies for Transport - See Figure 1 Attached				
416000	Riser Mount Assembly	$ 34.00	6	$ 204.00
Step 5 - Breakaway Assembly				
416200	Y Drop Sprayer Breakaway Assembly	$ 60.00	23	$ 1,380.00
Step 6 -Riser Tube Assemblies (Per Drop) - See Figure 2 Attached				
416043	Riser Tube - 43 inch	$ 120.00		$ -
416049	Riser Tube - 49 inch	$ 125.00		$ -
416055	Riser Tube - 55 inch	$ 130.00	5	$ 650.00
416061	Riser Tube - 61 inch	$ 135.00		$ -
416067	Riser Tube - 67 inch	$ 140.00	18	$ 2,520.00
416079	Riser Tube - 79 inch	$ 150.00		$ -
416091	Riser Tube - 91 inch	$ 160.00		$ -
Step 7 - Riser Hose Assemblies (Per Drop) - See Figure 3 Attached				
416066	Riser Hose Assembly - 66 Inch	$ 15.00		$ -
416078	Riser Hose Assembly - 78 Inch	$ 16.00		$ -
416090	Riser Hose Assembly - 90 Inch	$ 17.00		$ -
416099	Riser Hose Assembly - 102 Inch	$ 18.00	5	$ 90.00
416110	Riser Hose Assembly - 114 Inch	$ 19.00	18	$ 342.00
416111	Riser Hose Assembly - 126 Inch	$ 20.00		$ -

Figure 1 - Step 4

Calculated Boom Ft.	Recommended Qty
30-44 ft	none
51 ft	4
59 ft and greater	6

Figure 2 - Step 6

Recommended Riser Tube		
	Outside	Center
Apache	49"	49"
Rogator	49"	49"
Case	49"	49"
JD-R series	55"	67"
JD - 4830/4730/4720	67"	55"
JD - 4930/4940	55"	49"
JD - 4710	55"	67"
JD - 4630	49"	49"
Hagie DTS 2016+	67"	67"
Hagie DTS pre-2016	61"	61"
Hagie STS & Alumin.	67"	67"
Miller-pre 08	67"	67"

Figure 3 - Step 7

Riser Tube	Hose
43"	90"
49"	90"
55"	102"
61"	114"
67"	114"
79"	126"
91"	126"

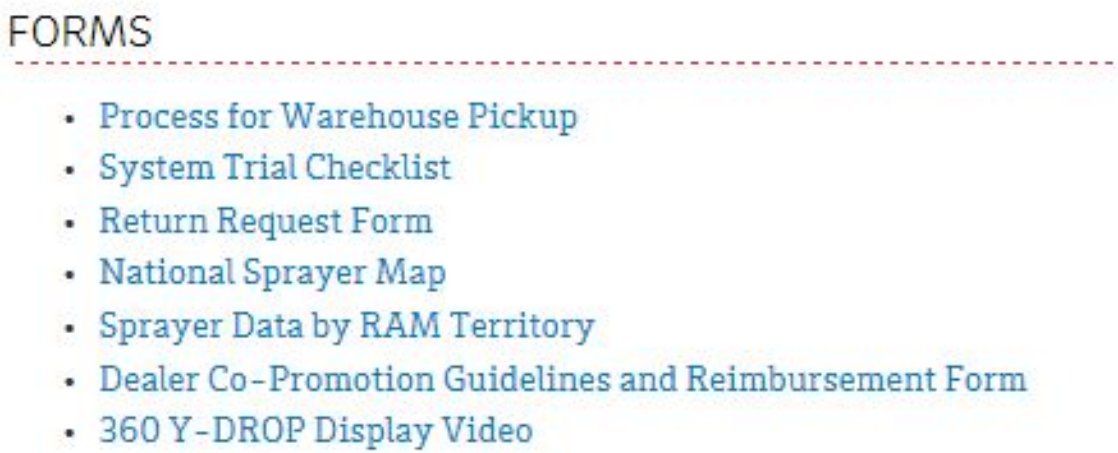
EXCEL QUOTING TOOL

- The quoting tool should be used in conjunction with the order guide as a mathematical aid to assist in quoting customer's orders.

Step 9 - Drag Hoses (Drops x 2)					
413124	Drag Hose - 24 inch	$	7.00		$ -
413130	Drag Hose - 30 inch	$	7.00	46	$ 322.00
413136	Drag Hose - 36 inch	$	10.00		$ -
413148	Drag Hose - 44 inch	$	10.00		$ -
Step 10 - Nozzles/Orifices (Varies)					
418048	Orifice Plate and Washer Kit - 48	$	3.50		$ -
418057	Orifice Plate and Washer Kit - 57	$	3.50		$ -
418061	Orifice Plate and Washer Kit - 61	$	3.50		$ -
418073	Orifice Plate and Washer Kit - 73	$	3.50		$ -
418078	Orifice Plate and Washer Kit - 78	$	3.50		$ -
418091	Orifice Plate and Washer Kit - 91	$	3.50		$ -
418103	Orifice Plate and Washer Kit - 103	$	3.50		$ -
418110	Orifice Plate and Washer Kit - 110	$	3.50		$ -
418132	Orifice Plate and Washer Kit - 132	$	3.50		$ -
418015	Variable Rate Nozzle TDVRHB015	$	31.25	44	$ 1,375.00
418020	Variable Rate Nozzle TDVRHB02	$	31.25		$ -
418030	Variable Rate Nozzle TDVRHB03	$	31.25	2	$ 62.50
418050	Variable Rate Nozzle TDVR05	$	31.25		$ -
Options and Additional Items Required for Some Systems					
		$	30.00		$ -
		$	30.00		$ -
360 Y-DROP™ SYSTEM RETAIL PRICE					**$17,847.50**

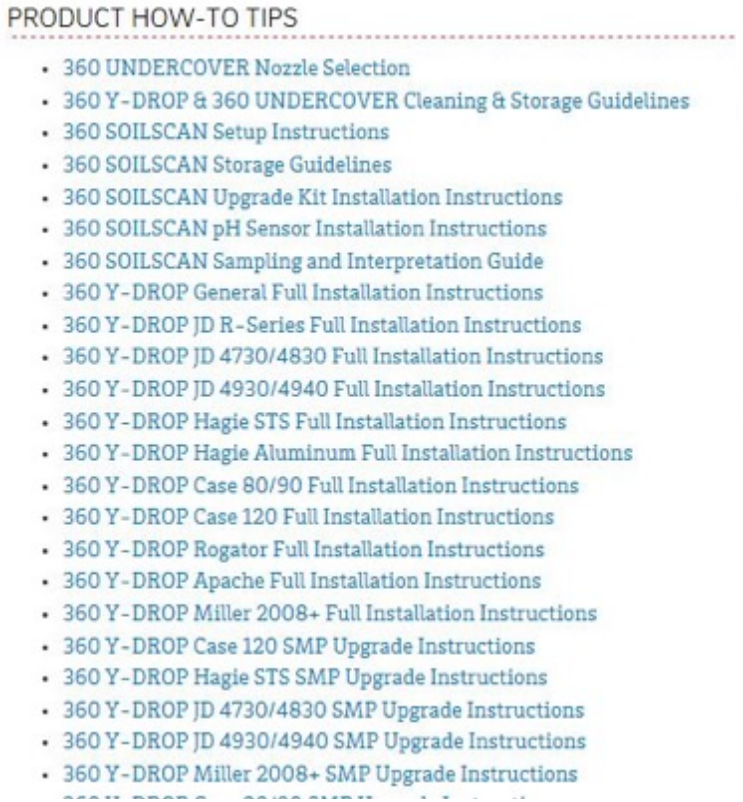
FORMS SECTION

- Forms section includes Return Request Form (to be covered later).
- Co-Promotions reimbursement form.



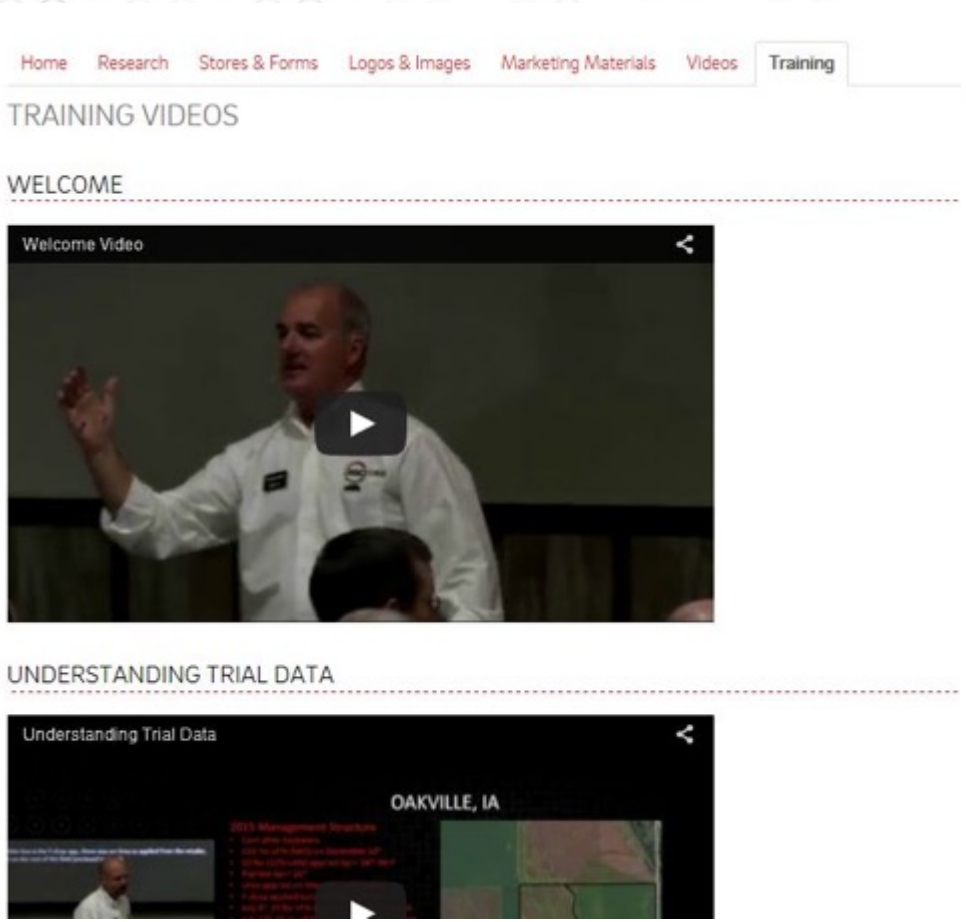
INSTALLATION INSTRUCTIONS

- Are located under Stores & Forms = > Product How-To Tips



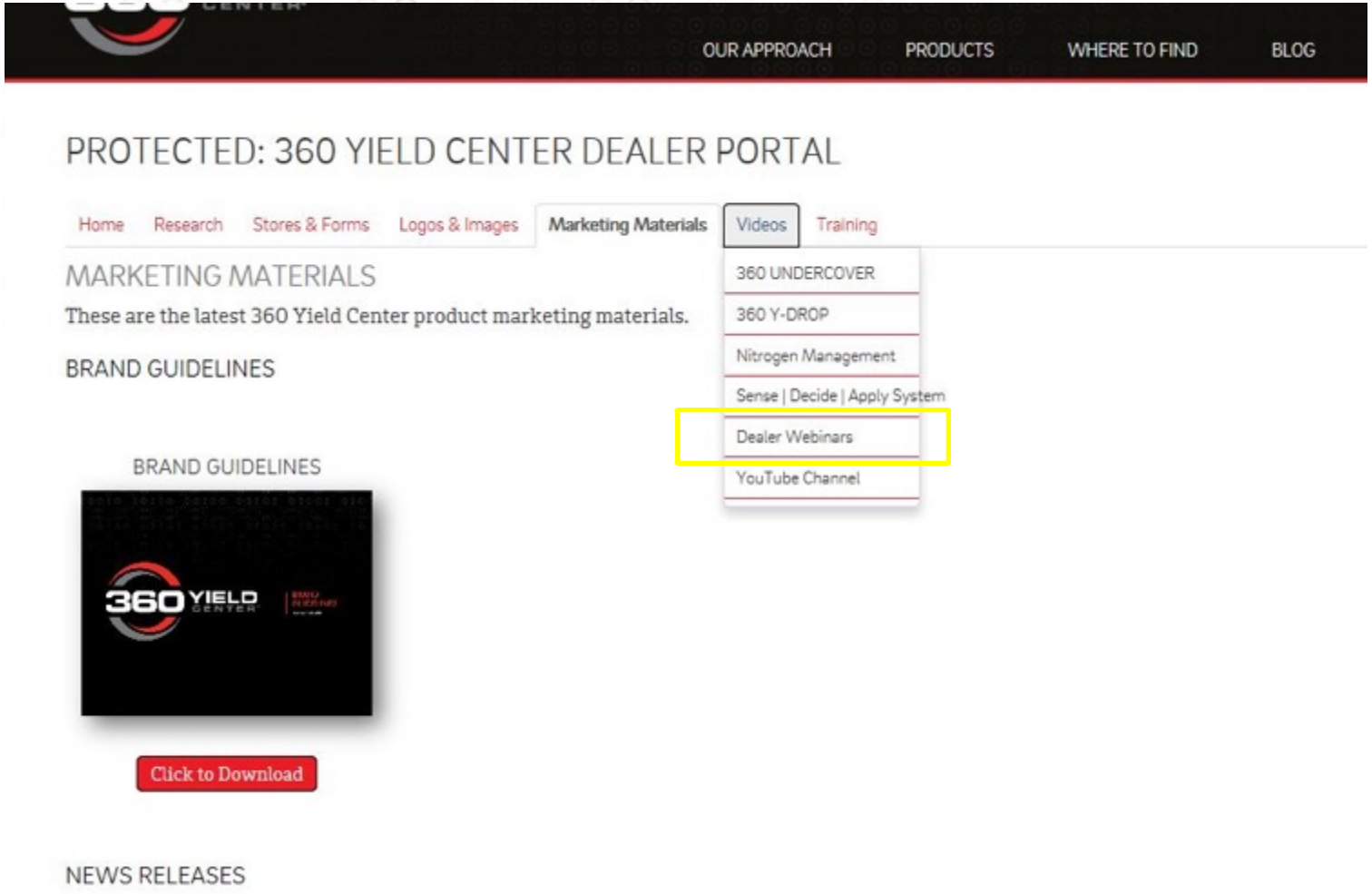
VIDEOS AND TRAINING

- Training and informational videos available as well.
- Variety of topics covered.



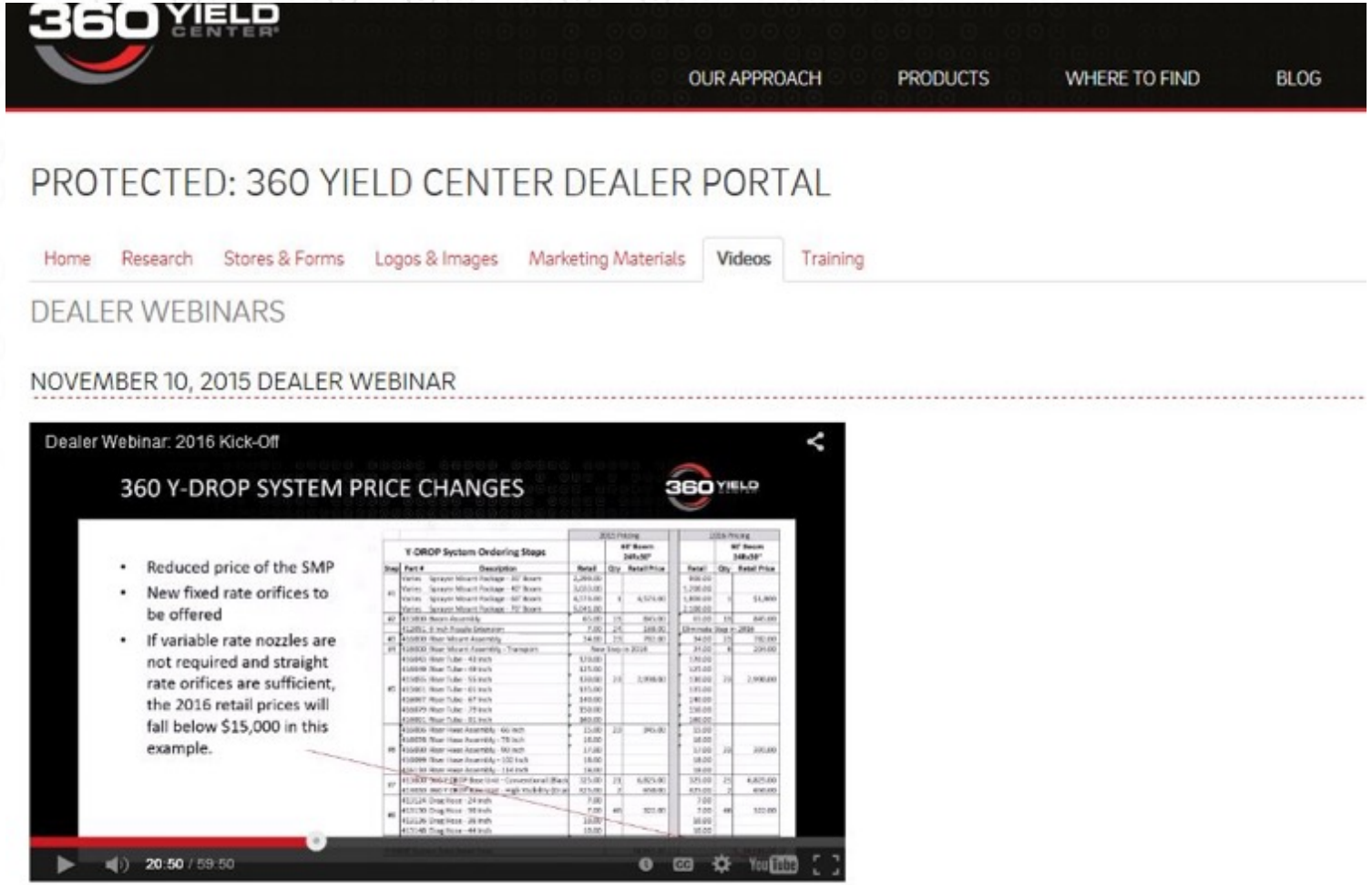
VIDEOS AND TRAINING – Y-DROP ORDERS

- For a detailed walkthrough of the Y-drop order process, go to Videos=> Dealer Webinars=> November 10, 2015 Dealer Webinar



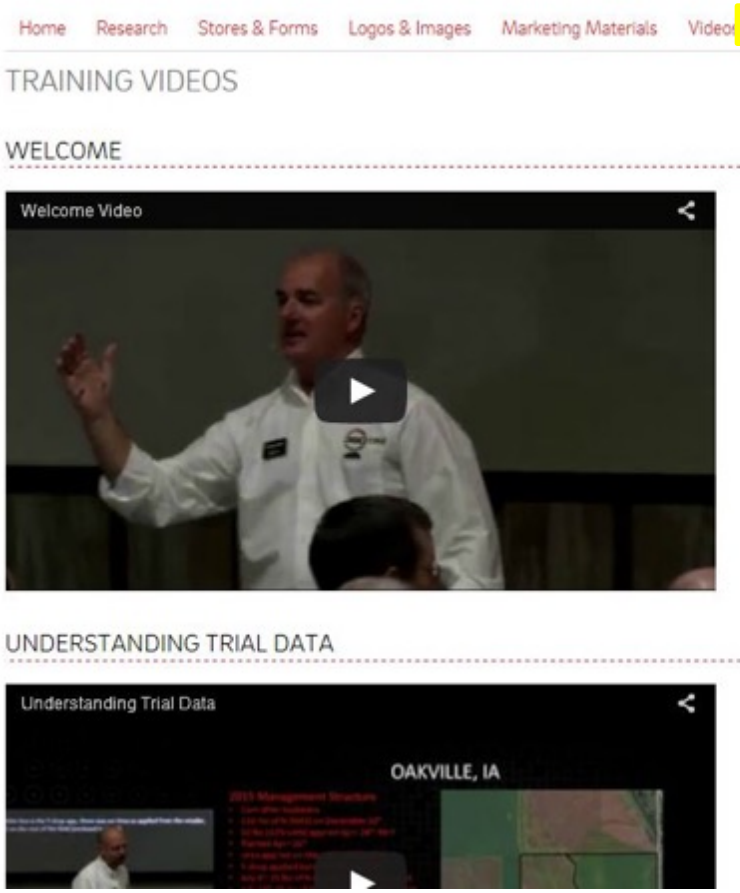
STEP BY STEP ORDERING PROCESS

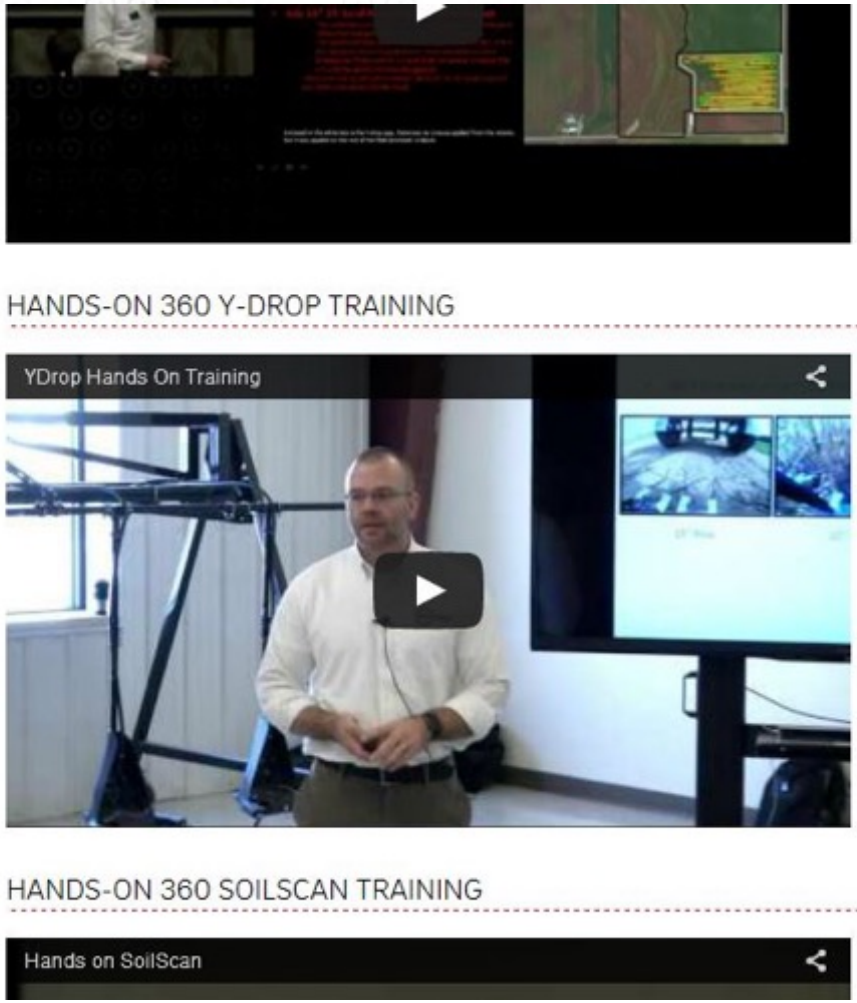
- Fast forward to 20:50 of the webinar to walk through each step of the Y-drop ordering process.



ADDITIONAL Y-DROP TRAINING

- Training=> Hands-On 360 Y-DROP Training

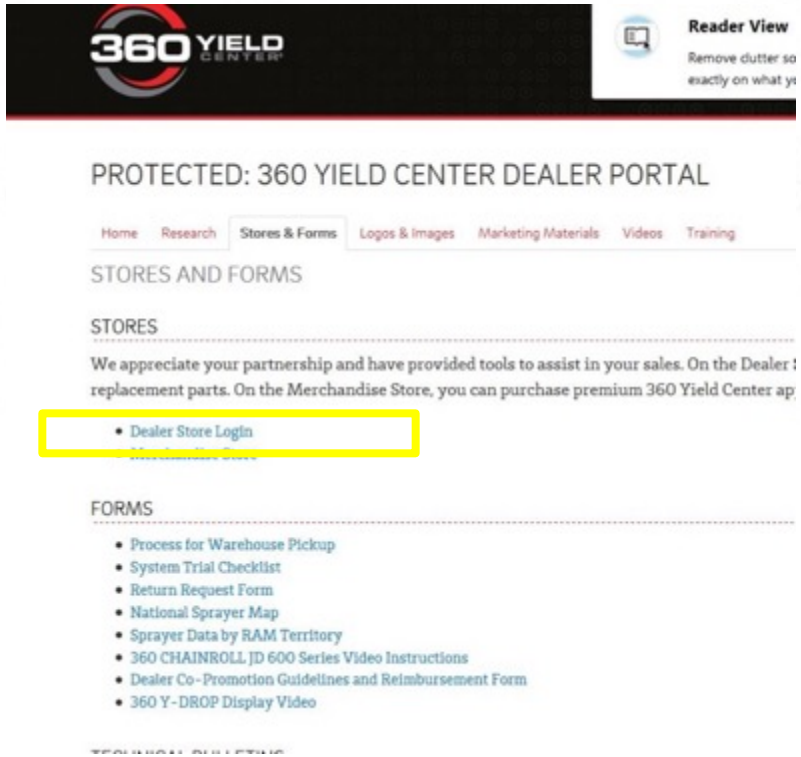




DEALER STORE

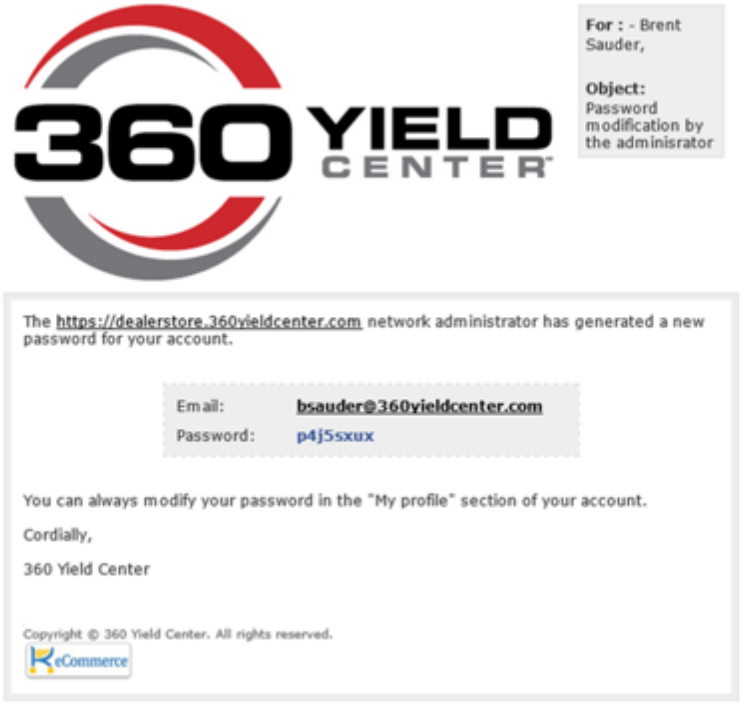
- https://dealerstore.360yieldcenter.com/

Access this directly via the address or through the link in the dealer portal



TOPIC #2 – WEBSTORE TOUR

- You should have received an email with a temporary password to get you in the store and a PowerPoint that walks through the store.
- Your password email should look like this:



360 YIELD CENTER

For : - Brent Sauder,

Object: Password modification by the adminisrator

The https://dealerstore.360yieldcenter.com network administrator has generated a new password for your account.

Email:	bsauder@360yieldcenter.com
Password:	p4j5sxux

You can always modify your password in the "My profile" section of your account.

Cordially,

360 Yield Center

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eCommerce

LOGGING IN

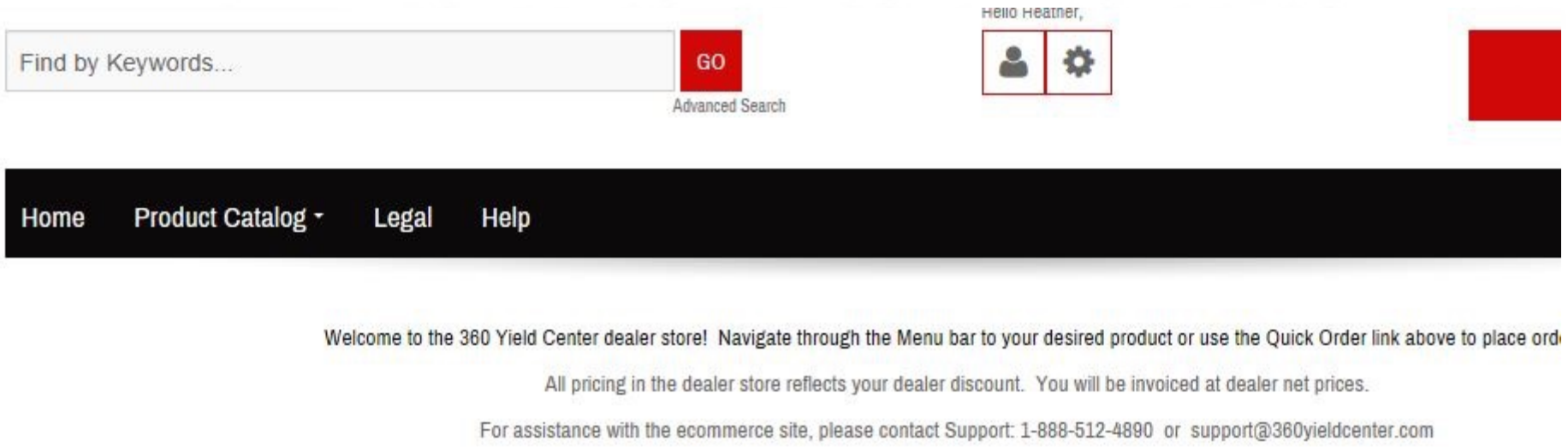
- You have received a PowerPoint that walks through getting logged in.
- If you are still having trouble with this, call Support 888-512-4890 or Brent 309-641-0578.

ADDING ITEMS TO CART

- To order product, you must add items to your Cart (much like Amazon or other e-commerce platforms).
- You can do this either through the Catalog Tree or through the Quick Order.
- Pricing that you see on the store is at your Dealer Discounted Price. Your Cart total and order total will be your discounted price, not retail.

CATALOG TREE

- Mimics the steps of the Ordering Process. Starts with Sprayer Mount Packages and works its way down:



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360 Y DROP

- 360 Y-DROP SIDE DRESS
- 360 UNDERCOVER
- 360 SOILSCAN
- 360 BULLET
- 360 CHAINROLL

360 Y DROP

- Sprayer Mount Packages
- Boom Assemblies
- Riser Mount Assemblies
- Breakaway
- Riser Tubes
- Riser Hose Assemblies

Find by Keywords...

GO

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Home > Product Catalog > 360 Y DROP > Sprayer Mount Packages

Sprayer Mount Packages

40' Boom

60' Boom

30' Boom

70' Boom

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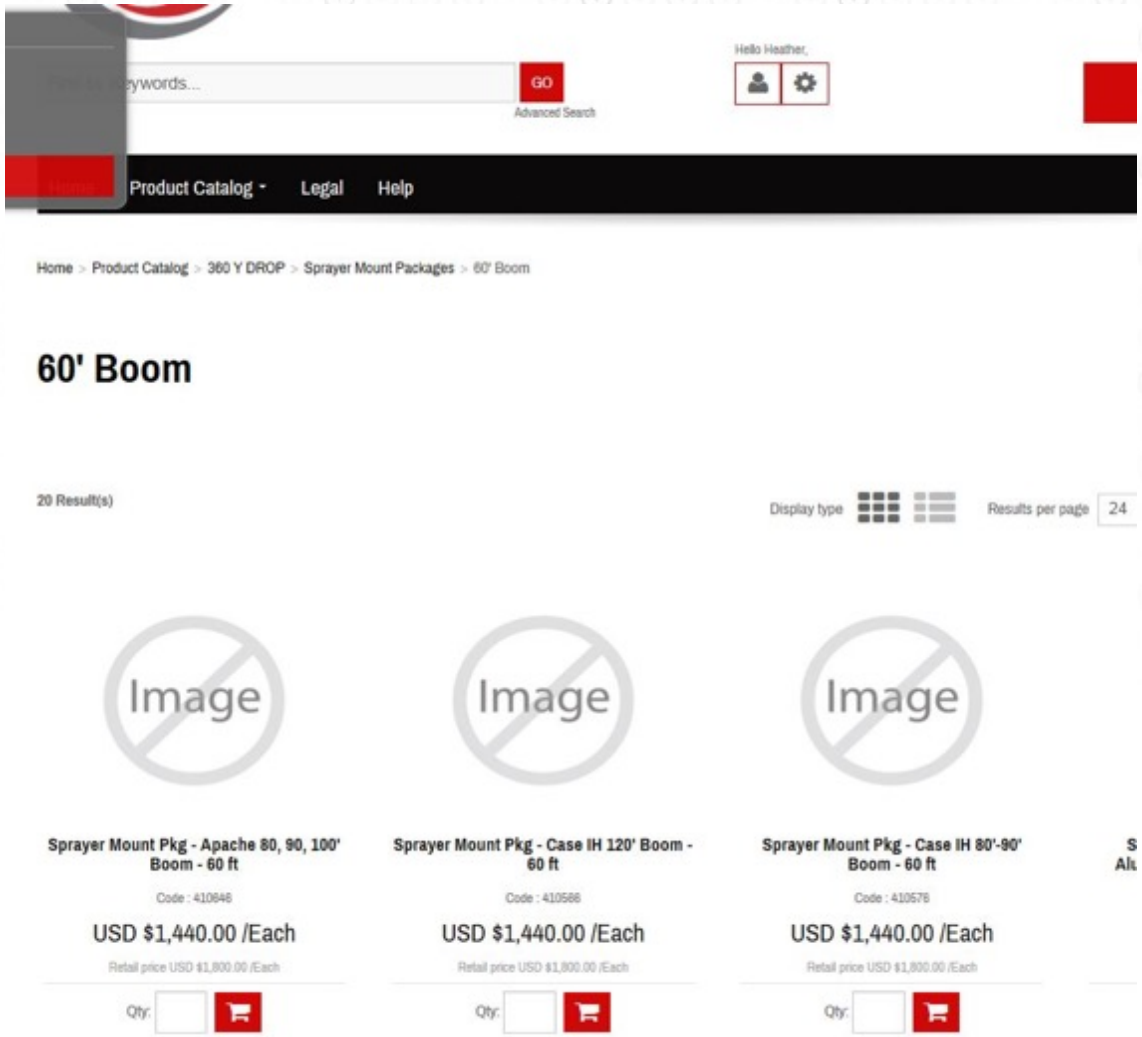
GO
Advanced Search
Hello Heather,
Product Catalog
Legal
Help
Home > Product Catalog > 360 Y DROP > Sprayer Mount Packages > 60' Boom
60' Boom
20 Result(s)
Display type
Results per page 24
Image
Image
Image
Sprayer Mount Pkg - Apache 80, 90, 100' Boom - 60 ft
Code : 410846
USD $1,440.00 /Each
Retail price USD $1,800.00 /Each
Qty:
Sprayer Mount Pkg - Case IH 120' Boom - 60 ft
Code : 410566
USD $1,440.00 /Each
Retail price USD $1,800.00 /Each
Qty:
Sprayer Mount Pkg - Case IH 80'-90' Boom - 60 ft
Code : 410578
USD $1,440.00 /Each
Retail price USD $1,800.00 /Each
Qty:

Home > Product Catalog > 360 Y DROP > Sprayer Mount Packages > 60' Boom

60' Boom

20 Result(s)

Display

Sprayer Mount Pkg - Apache 80, 90, 100' Boom - 60 ft

Code : 410646

USD $1,440.00 /Each

Retail price USD $1,800.00 /Each

Qty:

Sprayer Mount Pkg - Case IH 120' Boom - 60 ft

Code : 410666

USD $1,440.00 /Each

Retail price USD $1,800.00 /Each

Qty: 1

Find by Keywords... GO

Advanced Search

Hello Heather,

Cart:
1 Product (USD $1,690.00)

My Cart - QUICK ORDER

Image	Sprayer Mount Pkg - Case IH 120' Boom - 60 ft $1,440.00	1	$1,440.00

Sub total USD $1,440.00

Modify my cart

Place the order

Sprayer Mount Packages

40' Boom

30' Boom

60' Boom

70' Boom

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Place the order

Billing Information

Email
bsauder@encoregrowth.com

Title
-

First name
Heather

Last name
Steiner

Company
Test Customer

Address
300 W Queenwood Rd

City
Morton

Country
United States

Province / State
Illinois

Zip / Postal code
61550

Phone
(309) 219-1099

Ext

Fax

Shipping information

- (•) Same as Billing Information
- ( ) Ship to a new address
- ( ) Ship to an address from my account

Shipping information

- ○ Same as Billing Information
- ◉ Ship to a new address
- ○ Ship to an address from my account

Description

Address

City

Country

United States

Province / State

Illinois

Zip / Postal code

First name

Last name

Company

Phone

Ext

Fax

☐ Make this address my default address

- (•) Ship to a new address
- ( ) Ship to an address from my account

Address
180 Detroit Ave

City
Morton

Country
United States

Province / State
Illinois

Zip / Postal code
61550

First name
Brent

Last name
Sauder

Company

Phone
(309) 641-0578

Ext

Fax

☐ Make this address my default address

Shipping method

Your shipping address has changed. Please click on the following button to recalculate your shipping charges.

Recalculate shipping charges

- (●) Ship to a new address
- ( ) Ship to an address from my account

Address
180 Detroit Ave

City
Morton

Country
United States

Province / State
Illinois

Zip / Postal code
61550

First name
Brent

Last name
Sauder

Company

Phone
(309) 641-0578

Ext

Fax

[ ] Make this address my default address

Shipping method

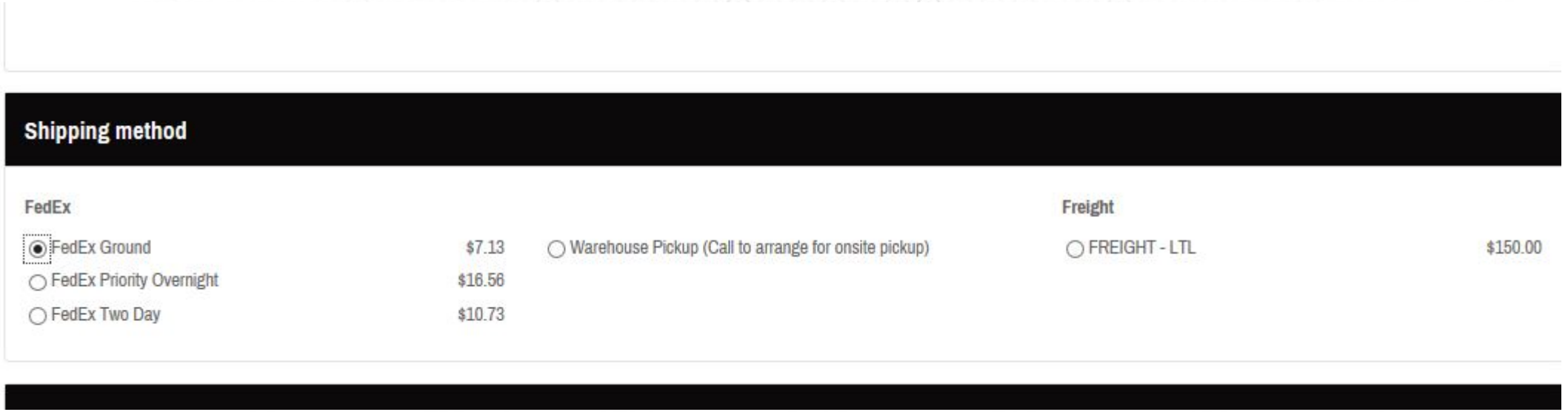
	Freight	
( ) Warehouse Pickup (Call to arrange for onsite pickup)	(●) FREIGHT - LTL	$150.00

Order information

Purchase order number

Shipping instructions

FOR SMALLER ITEMS – PARCEL OPTIONS WILL BE AVAILABLE



Order Review

	Description	Quantity	Price	Sub total
	Sprayer Mount Pkg - Case IH 120' Boom - 60 ft Product Code : 410566	1	$1,440.00/Each	$1,440.00

Modify my order

Sub total	USD $1,440.00
Shipping	USD $150.00
Total	USD $1,590.00

Coupon

If you have a coupon, enter the code here and click on the "Apply coupon" button

Coupon code...

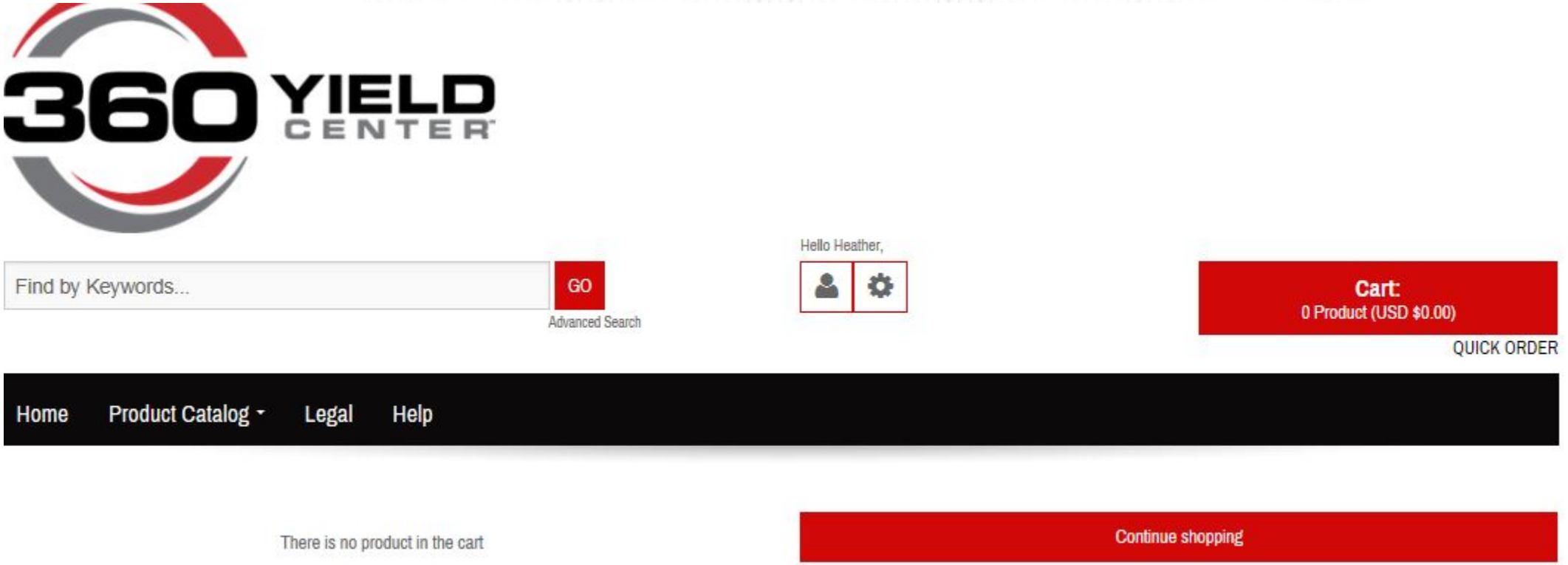
Apply coupon

Payment Information

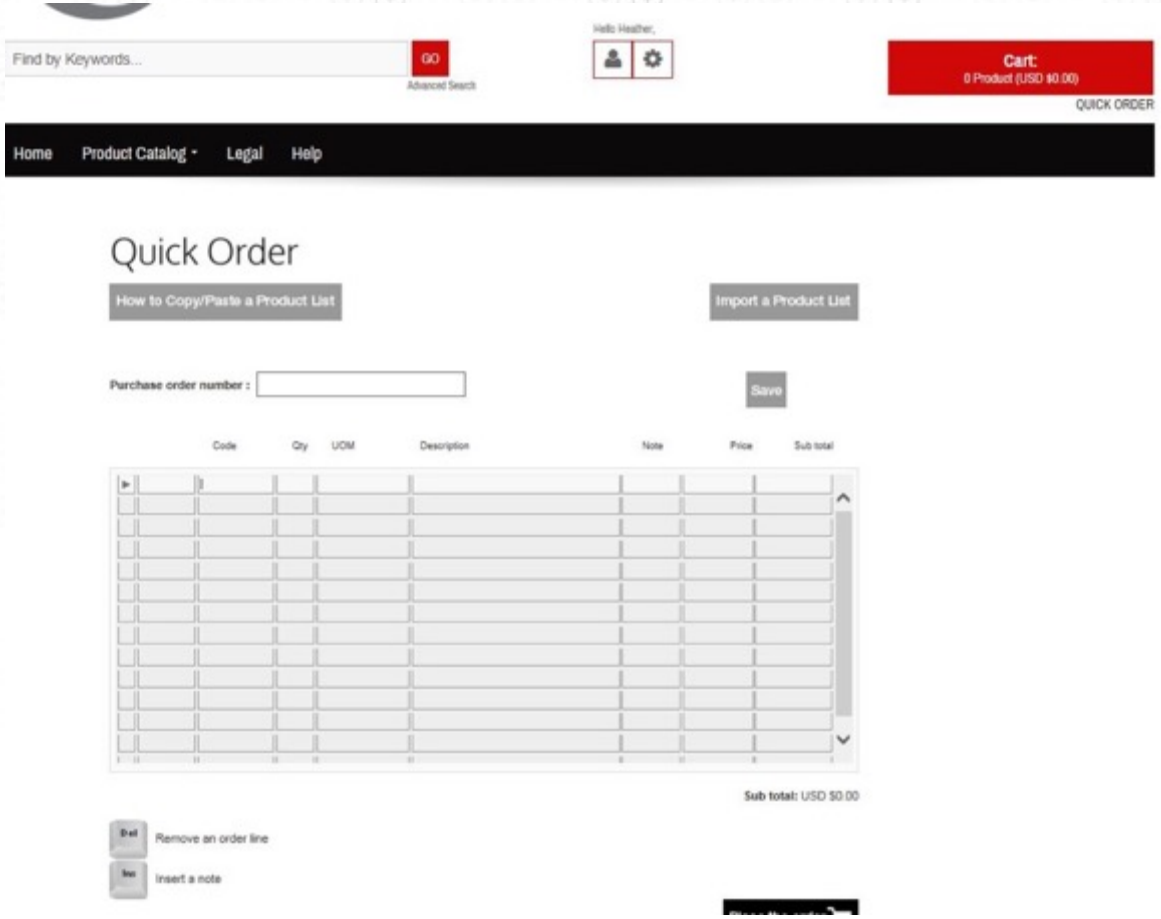
- (•) Account
- ( ) Credit Card - Visa/Mastercard/Amex

Confirm My Order

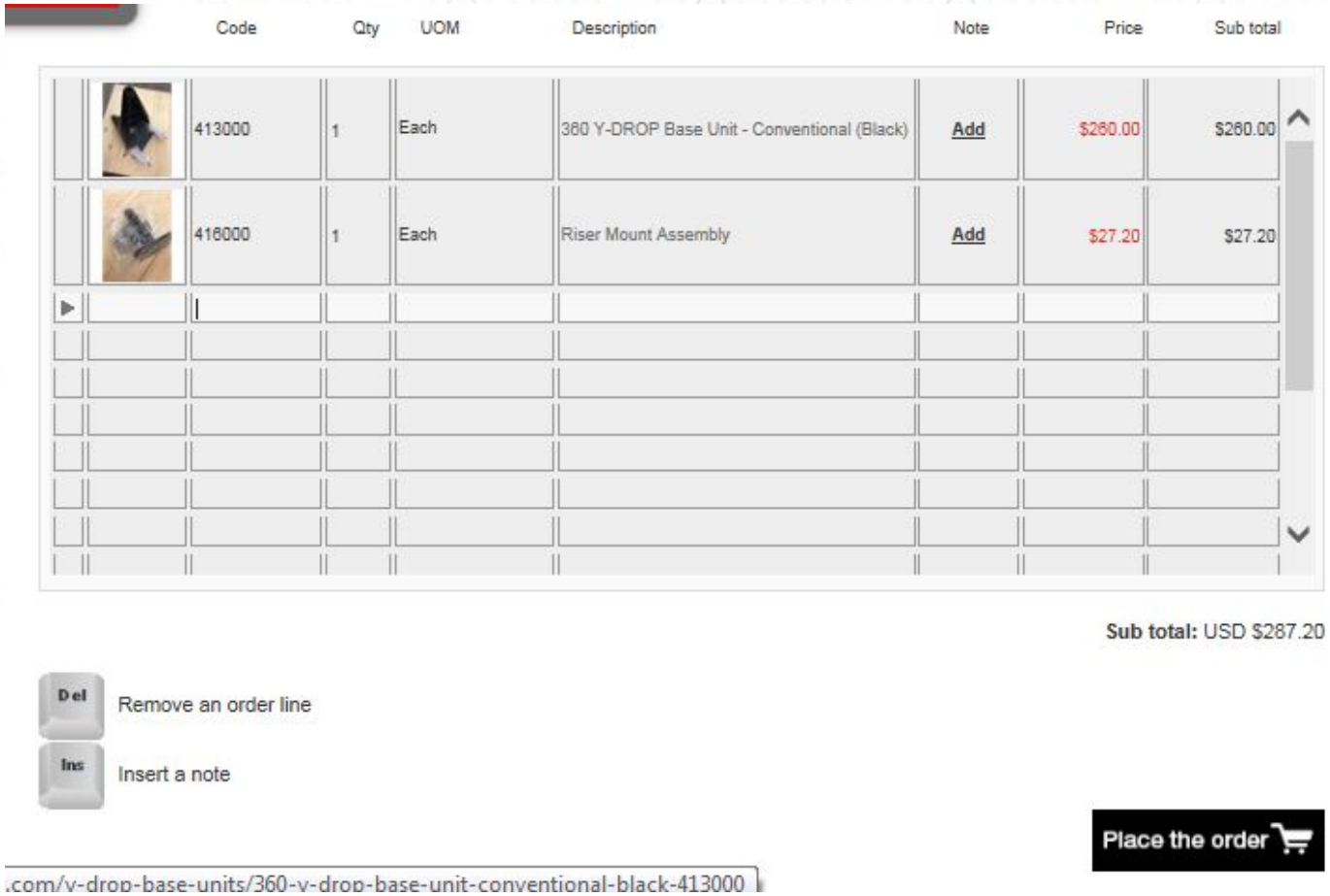
QUICK ORDER OPTION



QUICK ORDER

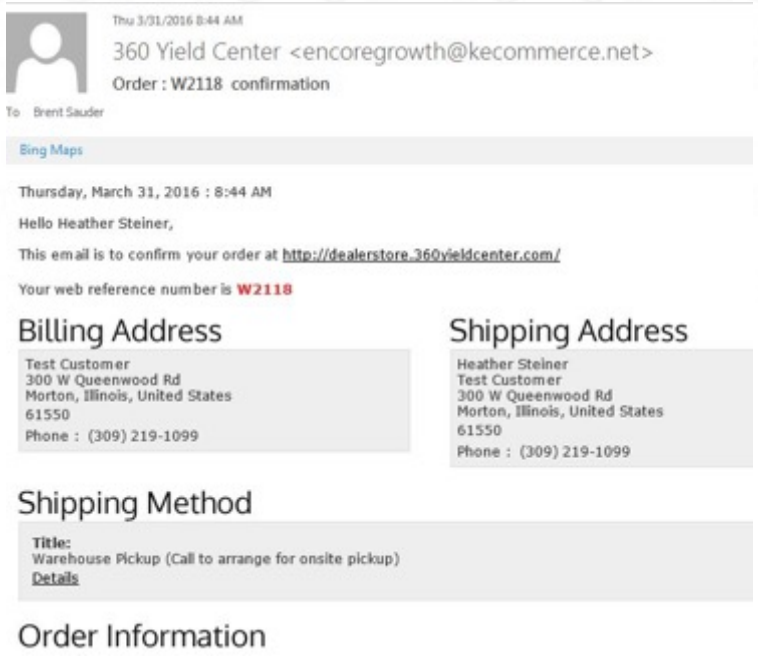

Find by Keywords...
GO
Advanced Search
Hello Heather,
Cart:
0 Product (USD $0.00)
QUICK ORDER
Home
Product Catalog
Legal
Help
Quick Order
How to Copy/Paste a Product List
Import a Product List
Purchase order number :
Save
Code
Qty
UOM
Description
Note
Price
Sub total
Sub total: USD $0.00
Del
Remove an order line
Ins
Insert a note

ENTER PART #'S IN CODE FIELD. TAB THROUGH FIELDS



TOPIC #3 SHIPPING/INVOICING

- When the order is placed, you will receive an email confirmation.
  - This is not an invoice, just an order confirmation:



Thu 3/31/2016 8:44 AM

360 Yield Center <encoregrowth@kecommerce.net>

Order : W2118 confirmation

To Brent Sauder

Bing Maps

Thursday, March 31, 2016 : 8:44 AM

Hello Heather Steiner,

This email is to confirm your order at http://dealerstore.360yieldcenter.com/

Your web reference number is **W2118**

Billing Address

Test Customer
300 W Queenwood Rd
Morton, Illinois, United States
61550
Phone : (309) 219-1099

Shipping Address

Heather Steiner
Test Customer
300 W Queenwood Rd
Morton, Illinois, United States
61550
Phone : (309) 219-1099

Shipping Method

Title:
Warehouse Pickup (Call to arrange for onsite pickup)
Details

Order Information

INVOICES ARE GENERATED AFTER ORDERS SHIP

- Orders generally ship within a couple days.
- Your invoice will be emailed to you the day after your order ships.
- You will see your tracking number for the order at the bottom of the invoice.
- Cash discounts if paid in ten days (when applicable) calculate from invoice date, not order date.

INVOICE FORMAT

360 Yield Center
180 Detroit Ave
Morton IL 61550

HISTORICAL

Invoice	INV00000157
Date	11/25/2014
Page	1

#W6

Bill To:

Test Customer
300 W Queenwood Rd
Morton IL 61550

Ship To:

Test Customer
Heather Steiner
300 W Queenwood Rd
Morton IL 61550

Purchase Order No.	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Req Ship Date	Master No.
	TEST		FEDEX	Credit Card	11/25/2014	206

Ordered	Shipped	B/O	Item Number	Description	List Price	Discount	Unit Price	Ext. Price
1.00000	1.00000	0.00000	432265	Mixer Rod	$10.00	20%	$8.00	$8.00

INVOICE – DETAILS AT BOTTOM

Tracking Number is shown.
Also any applicable cash discount and due date for cash discount.

Tracking #:	827626710125865
Carrier:	Fedex Ground

You may deduct $2.18 if postmarked by 5/5/2016.

Subtotal	$100.00
Misc	$0.00
Tax	$0.00
Freight	$9.49
Trade Discount	$0.00
Total	$109.49
Payment	$0.00
Balance Due	$109.49

TOPIC #4 – WARRANTY AND RETURNS

- Our Return Policy is outlined in our Dealer Agreement.

Important Return Dates:

360 Yield Center products may be returned if the request is submitted within 30 days of the invoice date. The return will be accepted with no restocking fee. Return requests submitted between 31 and 120 days of the invoice date will be processed with a 15% restocking fee. After 120 days from the invoice date, merchandise is not allowed for return and credit.

Return Product Condition:

All returns from customers must be clean and able to be resold. All returned items will be inspected by 360 Yield Center to determine their condition and eligibility for credit. 360 Yield Center reserves the right to adjust the credit amount or issue a higher restocking charge for items that are not resalable. Special order, drop ship and discontinued items are not returnable.

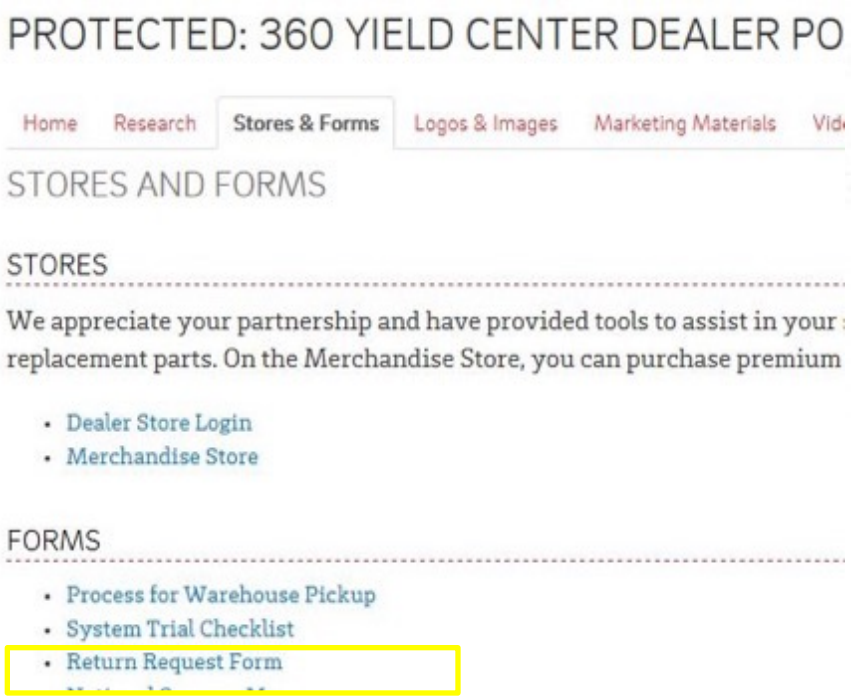
WARRANTY

- One Year Warranty – excluding normal wear and tear.
- Excludes Third Party Components.

Limited Warranty; Exclusion of Third Party Components. Subject to the terms, conditions and limitations contained herein, 360 Yield Center, LLC ("Manufacturer") warrants only to the original purchaser ("Buyer") of Manufacturer's products that the products will not fail to operate in accordance with its specifications due to defects in material or workmanship during the period which ends one (1) year from the date of delivery, normal use, wear and tear excluded. The foregoing period is sometimes referred to as "original warranty period." The foregoing limited warranty does not apply to any part, portion or component of any product which is manufactured by a third-party ("Third-Party Component"). In order for the foregoing limited warranty to apply, you or the seller of the product must promptly register the product with Manufacturer after the purchase date.

INITIATING THE RETURN PROCESS

- Return Authorization Request form is available on the Dealer Portal.



COMPLETE THE FORM AND RETURN

RETURN REQUEST FORM

360 Yield Center
300 W. Queenwood
Morton IL 61550

RTN #	to be provided on Return Authorization
Document Date	

Dealer Information

Name: _____ Telephone: _____

Customer Number: _____ Fax: _____

Shipping Address: _____ _____

Contact Person: _____ _____

-Complete this form in its entirety, detailing the items you want to return.
-Return form to 360 Yield Center Support via email (support@360yieldcenter.com) or fax (309) 321-8257. (Don't send product back yet).
-Accounting will review your request and send you a Return Authorization when your request has been verified.
-Include Return Authorization (not this Return Request Form) in shipment of parts back to 360 Yield Center.

Item Number	Description	Qty	Original Invoice Number	Unit Price	Reason for Return (check one)			
					Excess Product	Inaccurate Fulfillment	Warranty Return	Recall
					☐	☐	☐	☐
					☐	☐	☐	☐

RETURNS

- Once you have sent your Return Request to Support, we will respond back with an RTN document to include in your return shipment back to us.
- The RTN document ensures that your account will be properly credited for returns.

WARRANTY RETURNS

- For returns of warrantied items, we generally want the warrantied item returned for inspection.
- We will send you replacement parts when we are notified of the issue. Your account will be billed for these items until we receive the warrantied items back from you. At that time your account will be credited.

TOPIC #5 PROGRAMS

- Program Details and an Overview are available on the Portal. Refer to these documents for details.

CASH DISCOUNT AND VOLUME INCENTIVE PROGRAM

360 Yield Center - 2016 Dealer Program Overview

Programs	Nov. 2015	Dec. 2015	Jan. 2016	Feb. 2016	Mar. 2016	Apr. 2016	May 2016	Jun. 2016	Jul. 2016	Aug. 2016	Sep. 2016
Discount % (if paid in 10 days):	5%	5%	5%	5%	5%	2%	2%	2%	2%	none	none
	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30	paid in 10/Net 30		
Requirements:	**Online Orders Only**										
	Payments must be postmarked within **10 days** of invoice.										
Orders must be placed in the months indicated	Credit Card payments **do not qualify** for Cash Discount.										
to the right. Shipment/invoicing may occur later.											
Volume Incentive Program			**2.5%** rebate on total net purchases for dealers whose qualifying purchases exceed **$125,000**.								
			Additional 2.5% rebate on total net purchases for dealers whose qualifying purchases exceed **$250,000**.								
Requirements:			New Products introduced in 2016 **do not qualify** for Volume Incentive Program. 360 Y-DROP, 360 UNDERCOVER, 360 SOILSCAN, 360 CHAINROLL, and 360 EC								
			Program Period runs from **January 1, 2016** to **December 31, 2016**.								
Rebate relates to orders shipped/invoiced in the			Orders placed, but not invoiced during the time period **do not qualify** for the rebate.								
months indicated, not the month the order is placed.			Dealers who **exceed $250,000** qualify for both tiers of the Volume Incentive Program (and will receivea combined total of 5% on q								

EARLY ORDER

360 Yield Center - 2016 Dealer Program Overview

Programs	Nov. 2015	Dec. 2015	Jan. 2016	Feb. 2016	Mar. 2016	Apr. 2016	May 2016	Jun. 2016	Jul. 2016
Early Order Program	**Early Order Discount** on 360 Y-DROP, 360 UNDERCOVER, 360 SOILSCAN orders > $15,000.			No qualifying Products	**Early Order Discount** 360 CHAINROLL, 360 EQUI-FLOW orders > $15,000.				
Discount %:	5%	3%	2%	0%	5%	5%	3%	3%	
Coupon Code:	EARLY5NOV	EARLY3DEC	EARLY2JAN		EARLY5MAR	EARLY5APR	EARLY3MAY	EARLY3JUN	
Requirements:	**Online Orders Only**								
	Orders must only contain items from the specified product lines.								
	Single orders must exceed **$15,000** and orders **will not** be combined to reach the discount level.								
Orders must be placed in the months indicated to the right. Shipment/invoicing may occur later.	Returns from these orders must meet requirements of the return policy. The discounted invoice price will be credited in case of return.								
	If a return causes the product invocie to fall below the minum order amount, the **entire early order discount will be forfeited**.								

360 YIELD CENTER YEARLY CALENDAR

Month	Activity
January	Host a customer meeting
February	Dealer Training, Regional Agronomy meetings
March	
April	360 SOILSCAN, 360 Y-DROP Sidedress
May	360 SOILSCAN, 360 Y-DROP Sidedress, 360 Y-DROP
June	360 SOILSCAN, 360 Y-DROP Sidedress, 360 Y-DROP, 360 UNDERCOVER
July	360 SOILSCAN, 360 Y-DROP Sidedress, 360 Y-DROP, 360 UNDERCOVER
August	Proving Grounds – bring a group of customers! FPS
September	360 CHAINROLL, 360 BULLET
October	360 CHAINROLL, 360 EQUIFLOW, 360 BULLET,
November	360 CHAINROLL, 360 EQUIFLOW, 360 BULLET
December	Host a customer meeting

CONTACT INFORMATION

Support Team

888-512-4890

support@360yieldcenter.com

Accounting Team

309-938-4884

accounting@360yieldcenter.com

Marketing Team

Kelsey Seggerman

kseggerman@360yieldcenter.com