



360 YIELD CENTER: DEALER TRAINING AGENDA

January 11-12, 2016

Day 1		Day 2	
12:30 p.m.	Check-in	8:00 – 8:15 am.	Opening & Break Into Groups
1:00 – 2:00 p.m.	Opening Remarks	8:15 – 9:55 a.m.	Hands-on Training Rotation 1
2:00 – 3:30 p.m.	Agronomic Education – Nitrogen Cycle	9:55 – 10:20 a.m.	Break
3:30 – 3:45 p.m.	Break	10:20 a.m. – 12:00 p.m.	Hands-on Training Rotation 2
3:45 – 5:30 p.m.	Understanding Trial Data	12:00 – 12:45 p.m.	Lunch
5:30 – 6:00 p.m.	Networking & Break	12:45 – 2:25 p.m.	Hands-on Training Rotation 3
6:00 – 7:30 p.m.	Dinner & Sales Training	2:25 – 2:45 p.m.	Closing Comments

Hands-On Training Breakouts (Rotating Sessions)

1. 360 Y-DROP & 360 UNDERCOVER Installation and New Features
2. 360 CHAINROLL Removal & Installation (40/90 & 600 series)
3. 360 SOILSCAN & 360 YIELD PATROL Demos & Training

WiFi Information:

Network: 360DetroitGuest

Password: D3tR0!T! (The 0 is a zero.)

Restrooms:

There are restrooms available for your use on the main floor, beyond the entryway and reception desk. Ask a 360 Yield Center employee if you need further directions.