



360 YIELD CENTER: DEALER TRAINING AGENDA

January 13-14, 2016

Day 1		Day 2	
8:30 a.m.	Check-in	8:00 – 8:30 am.	Breakfast & Networking
9:00-10:15 a.m.	Opening Remarks & Break Into Groups	8:30 – 10:00 a.m.	Agronomic Education – Nitrogen Cycle
10:15-11:55 a.m.	Hands-On Training Rotation 1	10:00 – 10:15	Break
11:55 a.m.-1:25 p.m.	Lunch & Sales Training	10:15 a.m. – 12:00 p.m.	Understanding Trial Data
1:25 – 3:05 p.m.	Hands-On Training Rotation 2	12:00 p.m.	Closing Comments & Lunch
3:05 – 4:45 p.m.	Hands-On Training Rotation 3		
4:45 – 5:15 p.m.	Networking & Break		
5:15 – 6:15 p.m.	Dinner		

Hands-On Training Breakouts (Rotating Sessions)

1. 360 Y-DROP & 360 UNDERCOVER Installation and New Features
2. 360 CHAINROLL Removal & Installation (40/90 & 600 series)
3. 360 SOILSCAN & 360 YIELD PATROL Demos & Training

WiFi Information:

Network: 360DetroitGuest

Password: D3tR0!T! (The 0 is a zero.)

Restrooms:

There are restrooms available for your use on the main floor, beyond the entryway and reception desk. Ask a 360 Yield Center employee if you need further directions.